Strengthen Your Farmer Relationships with Bushel Farm





PRESENTERS



Tyler Voss

Customer Success Manager



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Director of Farm Success

AGENDA

- What's Bushel Farm?
- Why do agribusinesses care about Bushel Farm?
- Bushel Farm demo
- Putting Bushel Farm to work for you & your farmers



What is Bushel Farm?

FARM MANAGEMENT SOFTWARE 2.0

Helping farmers make the best operational and financial decisions for their farms.

With **Bushel Farm** they can...

- Organize field and financial records
- Market grain with confidence
- Calculate field-level profitability

All with less manual entry.



PLANS & FEATURES

Plans to fit every farm. And 30-day free trials, too!

BASIC RAINFALL - \$75/year

• Monitor field-level rainfall

LITE - \$199/year

• Monitor fields, keep detailed records.

ESSENTIALS - \$599/year

• Get detailed view of fields, marketing position, and local markets.

BUSINESS - \$1999/year

• Access everything needed to manage and monitor an entire operation.

	BASIC RAINFALL	LITE	ESSENTIALS	BUSINESS
	\$75/year	\$199/year	\$599/year	\$1999/year
	Annual Plan Only	\$19.99/month	\$59.99/month	\$199.99/month
	10,000 ACRES	30-DAY FREE TRIAL	30-DAY FREE TRIAL	30-DAY FREE TRIAL
	UNLIMITED USERS	10,000 ACRES	10,000 ACRES	10,000 ACRES
	Monitor rainfall on your	UNLIMITED USERS	UNLIMITED USERS	UNLIMITED USERS
	fields. • Field Mapping • Recent Rainfall & Email Notifications Includes access to detailed support articles and videos.	Monitor your fields and keep detailed records. All features of Bushel Farm Basic Rainfall PLUS • Contracts with automated entry • Rain & Heat History • Scouting • Equipment • Soil Maps • Inputs • Futures Prices Includes access to detailed support articles and videos.	Get a detailed view of your fields, marketing position, and local markets. All 9 features of Bushel Farm Lite, including Contracts with automated entry PLUS • Marketing — New to Essentials! • Activities • Satellite Imagery • Local Prices • Field Attachments Includes email support, and access to detailed support articles and videos.	Run your farm with the complete set of tools you need to monitor your fields and track your financial, agronomic, and marketing decisions. All 14 features of Bushel Farm Essentials, including Marketing and Contracts with automated entry PLUS Machine Data Connections Profit & Loss Reports Custom Activities Work Orders Land Costs
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How can Bushel Farm help my agribusiness?

BETTER FARMERS = BETTER CUSTOMERS

Farmers who know their cost of production and have a written marketing plan are more likely to:



Price their grain when they see a profit.





Price multiple crop years.

Price 1/4 + of their expected crop before planting.

SHAREABLE DIGITAL PRODUCTION DATA

Verification of how & where grain is grown no longer requires binders full of documentation

Farmers can easily share digital crop production records with you for participation in sustainability or other premium programs.



SPECIAL PRICING FOR YOUR CUSTOMERS

Share Bushel Farm with your farmers, strengthen your relationships.

- Tell your farmers about the "Lite for Free" offer.
 - Find all the details on <u>this web page</u> and share the link to that page with your farmers anytime- as soon as right now!
- Sign an endorsement agreement with Bushel and give farmers 10% off any plan using your exclusive discount code.
 - By endorsing, you agree to promote Bushel Farm to your farmer customers at a special 10% discount using marketing tools that we'll provide. There is no cost to you.
- Buy a package of discounted subscriptions for your top farmers.



Reach out to your CSM to get started

Let's take a tour of Bushel Farm...

AN INSIDE LOOK AT BUSHEL FARM



How to Start Taking Advantage of Bushel Farm

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Thank You!

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Want to know more? Reach out to your CSM



www.bushelfarm.com